

### NCB Republic of Ireland Manufacturing PMI®



Independent & International

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The NCB Republic of Ireland Purchasing Managers' Index® series is produced by Markit Economics, an independent research company that produces highly-regarded surveys of business conditions in nations around the world.

Copies of the report are available on annual subscription from Markit. For subscription details please contact:

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## First reduction in new business in 12 months

#### **Key findings:**

- Marginal fall in new orders, but output continues to rise
- Employment decreases slightly
- Supplier lead times lengthen markedly

Although overall operating conditions in the Irish manufacturing sector strengthened at the start of 2013, the rate of improvement eased further and was the weakest since last April. Output increased, but new orders and employment both fell marginally during the month.

The seasonally adjusted NCB *Purchasing Managers' Index® (PMI®)* – an indicator designed to provide a single-figure measure of the health of the manufacturing industry – posted 50.3 in January, pointing to a marginal improvement in operating conditions in the sector that was weaker than that signalled by a reading of 51.4 in December.

Manufacturing output increased slightly, extending the current sequence of growth to nine months. Data suggested however that the increase in production partly reflected the depletion of backlogs of work as new orders decreased. Outstanding business fell for the twenty-third successive month, but at a reduced pace.

Total new orders declined for the first time in 12 months, albeit only marginally. Some panellists reported weakening client demand, but others indicated that growth in export markets had supported overall new business. New export orders increased for the fourth month running, but at the slowest pace in this sequence.

Staffing levels also decreased in January, ending a ten-month sequence of job creation. Panellists linked the drop in employment to a decline in new business.

Input prices rose sharply again at Irish manufacturing firms, although the rate of inflation eased. Those respondents that recorded increased input costs reported higher energy and raw material prices. Meanwhile, output prices were reduced for the second time in the past three months amid attempts to boost demand.

Suppliers' delivery times lengthened to the greatest extent in 19 months during January. The marked deterioration in vendor performance was linked by respondents to low stock levels and subsequent capacity constraints at suppliers.

After falling slightly in the previous month, purchasing activity returned to growth. That said, the rate of expansion was only slight. The increase in input buying was insufficient to prevent a marked depletion of stocks of purchases, with inventories declining at the fastest pace since April 2012.

Stocks of finished goods also decreased during the month. The rate of depletion remained solid, despite slowing slightly from the previous month. Panellists indicated that inventories had been used to partly fulfil new orders.

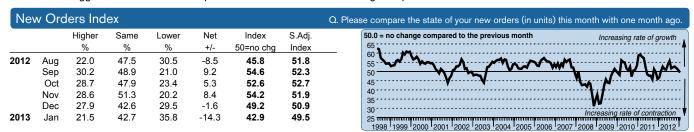
# NCB Purchasing Managers' Index® (PMI®) 50.0 = no change compared to the previous month 60 55 45 40 35 Increasing rate of growth Increasing rate of growth 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012

Index Summary						(seasonally adjusted, 50 = no change on previous month)						
			New	Export	Backlogs	Finished	Employ-	Output	Input	Delivery	Quantity of	Stocks of
	PMI	Output	Orders	Orders	of Work	Goods Stock	ment	Prices	Prices	Times	Purchases	Purchases
Nov'12	52.4	53.8	51.9	52.1	48.0	49.8	53.5	49.7	59.0	48.8	51.8	49.9
Dec	51.4	51.2	50.9	53.6	44.4	46.8	53.2	51.3	59.9	46.8	49.3	47.0
Jan'13	50.3	51.5	49.5	50.9	48.9	47.5	49.6	48.2	57.1	45.5	50.8	44.9

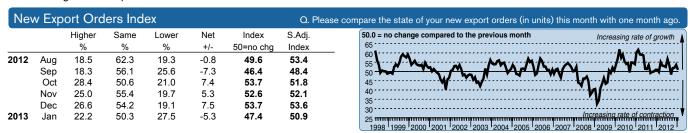
The NCB Purchasing Managers' Index® (PMI®) is a composite indicator designed to provide an overall view of activity in the manufacturing sector and acts as a leading indicator for the whole economy. The indicator is derived from individual diffusion indices which measure changes in output, new orders, employment, suppliers' delivery times and stocks of goods purchased. A reading of the PMI below 50.0 indicates that the manufacturing economy is generally declining; above 50.0, that it is generally expanding. A reading of 50.0 signals no change. The greater the divergence from 50.0, the greater the rate of change signalled by the index. The intellectual property rights to the Republic of Ireland Manufacturing PMI provided herein is owned by Markit Economics Limited, NCB use the above marks under licence. Markit and the Markit logo are registered trade marks of Markit Group Limited.

Out	put Ir	ndex					O. Please compare your production/output this month with the situation one mo	
		Higher	Same	Lower	Net	Index	S.Adj.	50.0 = no change compared to the previous month Increasing rate of
		%	%	%	+/-	50=no chg	Index	65
2012	Aug	19.5	49.6	30.9	-11.4	44.3	51.0	60
	Sep	27.5	55.7	16.8	10.7	55.3	51.3	50 - 7 - 7 - 7 - 7 - 7 - 7 - 7 - 7 - 7 -
	Oct	26.9	56.7	16.3	10.6	55.3	54.4	45····································
	Nov	27.6	53.6	18.8	8.8	54.4	53.8	40
	Dec	27.2	47.2	25.6	1.5	50.8	51.2	30
013	Jan	22.7	43.7	33.6	-11.0	44.5	51.5	25 Increasing rate of co

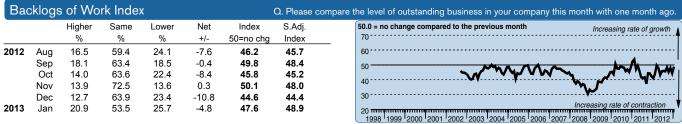
Irish manufacturing output increased for the ninth successive month in January. That said, the rate of growth was only slight, and broadly in line with that seen in December. A number of respondents that recorded growth in production during the month linked this to higher new export orders. Sector data suggested that the overall expansion was centred on consumer goods producers.



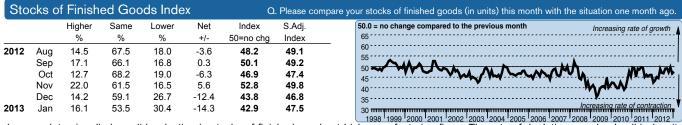
New orders decreased for the first time in a year during January, although the rate of decline was only marginal. Where a reduction in new business was recorded, panellists noted weakening client demand. On the other hand, some respondents continued to register growth, in part thanks to higher new export orders.



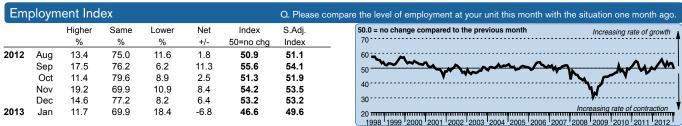
New business from abroad continued to increase in January. New export orders have now risen in ten of the past 11 months. That said, the rate of expansion slowed from the solid pace seen at the end of 2012, and was only slight. According to respondents, the US market had been a key source of growth in the latest month.



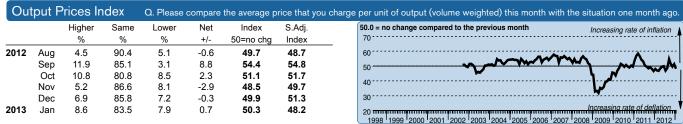
As has been the case in each month since March 2011, backlogs of work at Irish manufacturing firms decreased in January. However, the pace of depletion eased markedly over the month, and was the slowest since March 2012. Where a reduction in outstanding business was recorded, this was linked to falling new orders.



January data signalled a solid reduction in stocks of finished goods at Irish manufacturing firms. The rate of depletion remained solid, despite slowing slightly from the previous month. Post-production inventories have now fallen in 57 successive months. Respondents indicated that the latest reduction partly reflected the use of inventories to satisfy new orders.



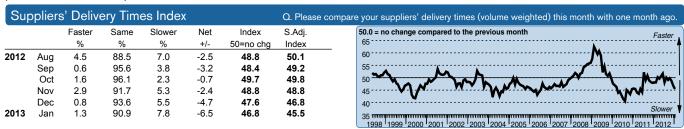
Irish manufacturers lowered employment for the first time since February 2012 in January, albeit marginally. Some panellists reported that weaker demand had led to a fall in staffing levels. Both the intermediate and investment goods sectors posted job cuts, while a slight increase in employment was seen at consumer goods firms.



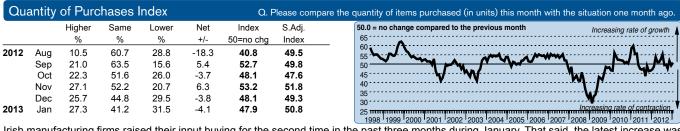
After rising slightly in December, output prices at Irish manufacturers decreased for the second time in the past three months during January. Although only modest, the reduction was the fastest since last July. According to respondents, falling output prices mainly reflected attempts to generate sales.



January data pointed to a further sharp rise in input costs, extending the current sequence of inflation to six months. However, the rate of increase eased to the slowest since August 2012. Panellists highlighted increases in energy and raw material prices. All three monitored market groups posted marked rises in input costs.



Suppliers' delivery times lengthened for the fifth month running in January. Furthermore, the latest deterioration in vendor performance was marked, and the strongest in 19 months. Anecdotal evidence suggested that capacity constraints related to low stock levels had been behind the lengthening of lead times.



Irish manufacturing firms raised their input buying for the second time in the past three months during January. That said, the latest increase was only slight. Where input buying was raised, this was largely reflective of higher production. The overall rise in purchasing was mainly centred on consumer goods producers.



In spite of a rise in input buying, stocks of purchases continued to fall in January as panellists reported a preference for lower inventory holdings. Moreover, the rate of depletion was marked, having quickened for the second successive month to the strongest since April 2012. Around 26% of respondents noted a drop in pre-production inventories, against 13% that posted a rise.

#### Notes on Data and Survey Methodology

The NCB Republic of Ireland Manufacturing PMI<sup>®</sup> is based on data compiled from monthly replies to questionnaires sent to purchasing executives in 285 industrial companies. The panel is stratified geographically and by Standard Industrial Classification (SIC) group, based on industry contribution to Irish GDP

Survey responses reflect the change, if any, in the current month compared to the previous month based on data collected mid-month. For each of the indicators the 'Report' shows the percentage reporting each response, the net difference between the number of higher/better responses and lower/worse responses, and the 'diffusion' index. This index is the sum of the positive responses plus a half of those responding 'the same'.

Diffusion indexes have the properties of leading indicators and are

convenient summary measures showing the prevailing direction of change. An index reading above 50 indicates an overall increase in that variable, below 50 an overall decrease. Markit do not revise underlying survey data after first publication, but seasonal adjustment factors may be revised from time to time as appropriate which will affect the seasonally adjusted data series.

The Purchasing Managers' Index® (PMI®) is a composite index based on five of the individual indexes with the following weights: New Orders - 0.3, Output - 0.25, Employment - 0.2, Suppliers' Delivery Times - 0.15, Stock of Items Purchased - 0.1, with the Delivery Times index inverted so that it moves in a comparable direction. The PMI is designed to show a convenient single-figure summary of the health of the manufacturing sector.

#### Price Changes / Supply Shortages

#### (as reported by purchasing managers in January)

#### Key to 1992 Manufacturing SIC codes, as used in the following tables

Prices on this page refer to the prices paid by Irish purchasing managers for items purchased by their manufacturing unit. The 1992 standard industry classification (SIC) codes of the companies that reported the changes are shown. For example, under the heading 'Chemicals' in the Items Up in Price table, Adbond and Zircon flour were reported to have risen in price by companies in the fabricated metal products sector (SIC 28). Where an item has been reported up or down in price,

or in short supply, the number of consecutive months for which that item is listed relates to the number of months that any company in any industry has reported that item. Please note that sometimes items may be listed as having both risen and fallen in price in the same month. This may reflect differences in the sourcing of items by different companies (for example, a difference between domestic and import prices), or variations in quantities purchased or other factors.

15/16	Food, drink & tobacco manufacturing	23	Coke, petroleum and fuel manufacture	30	Office machinery & data processing equipment
17	Textile industry	24	Chemical Industry	31	Electrical machinery
18	Wearing apparel	25	Rubber & plastic products	32	Radio, television, and communication equipment
19	Leather & leather products	26	Non-metallic mineral products	33	Optical equipment
20	Wood & wood products	27	Basic metal manufacturing	34	Motor vehicle & parts
21	Pulp, paper & paper products	28	Fabricated metal products	35	Other transport equipment
22	Printing, publishing & reproduction of recorded media	29	Machinery & equipment not specified elsewhere	36/37	Other manufacturing

#### Items in Short Supply

Items Down in Price

#### (with 1992 SIC shown for the industries reporting a change)

Chemicals	SIC				
Sodium Hydroxide					
•					
Plastics	SIC				
Plastic Materials (For Recycling)	24				
Food	SIC				
Butter (Premium Grade)	15				

#### (with 1992 SIC shown for the industries reporting a change)

Metals	SIC	Food	SIC
Machined Metal	33_	Barley	15
Metal Sheet	33	Butter	15
Tin Plate	15_	Cheese	15
		Corn	15
Chemicals	SIC	Eggs	15
Antifreeze	24	Lamb	15
Monoethylene Glycol	24	Meat	15
Palm Oils	15_	Rapeseed Meal	15
Sulphuric Acid	24_	Soya Meal	15
		Wheat	15

	Energy Diesel	SIC 15
;	Diesel	15
;		
;		
;		
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Items Up in Price		(with 199	2 SIC shown	for the industries reporti	ng a change)
Metals	SIC	Plastics	SIC	Energy	SIC
Steel	24, 28	Photographic Film	22	Energy - 6th consec. month	24
		Polyethylene	24	Fuel	26, 28
Electrical/Electronic	SIC	Polystyrene	24	Gas	24
Hard Disk Drive	33			Heavy Fuel Oil	24
		Packaging	SIC	Natural Gas	24
Chemicals	SIC	Packaging	15	Oil - 5th consec. month	14, 26
Caustic Soda	24				
Citric Acid	24_	Food	SIC	Miscellaneous	SIC
Glucose	15	Black Tea	15	Cereal Based Materials	24
Nicotine Oil	24_	Corn Distiller	15_	Transport	24, 28
Oleochemicals	24	Dairy Products - 3rd consec. month	15	Valves	33
Sodium Hydroxide	24_	Glucose Syrup	15	Vermiculite	28
Sodium Tripolyphosphate	24	Milk	15		
Surfactants	24	Milk Powder (Skimmed)	15		
Zircon Flour	28	Soya Hulls - 2nd consec. month	15		
		Wheat - 3rd consec. month	15_		

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Now available for 32 countries and also for key regions including the Eurozone, Purchasing Managers' Indexes (PMIs) have become the most closely-watched business surveys in the world, favoured by central banks, financial markets and business decision makers for their ability to provide up-to-date, accurate and often unique monthly indicators of economic trends. To learn more go to www. markit.com/economics.

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